

"What makes a great wine retail experience?"

A human being who is present in the moment of interaction with a customer and actively listens to what that person is looking for. – Adapted from winefreedom.org

IOP 50 2025 and a Summer of Exceptional Wines

It always gives us the greatest pleasure at The Wine Sellers to be in harmony with our clients. We know we're on the same wavelength when our curated selection of wines in the shop doesn't just satisfy, it absolutely delights. This summer is certainly one of those seasons.

After months of tastings and then stocking the shop for summer, we preview our "synchronicity" at our Top 50 tasting event. We took a simple approach to Top 50 2025: focus on delicious wines that our clients will find ideal for everyday enjoyment and equally perfect for special occasions – and all for under about \$25! We trust our clients' wine knowledge and willingness to explore. The response we receive to our selections at Top 50 usually carries over into the shop for the rest of the season.

That's why we were so pleased when this year's edition of Top 50 proved wildly popular, and every single wine had sales. Defying the blistering heat (we literally

used up every ice cube provided by Timothy's, our venue host), our guests were simply raving about the many treasures of Top 50. (Not to mention the bonus benefit of event-only discount pricing!)

"Anyone can buy a good bottle of wine for \$100, but finding a good wine for \$25 is a treasure."

 Guest at The Wine Sellers' Top 50 2025

TOP 50 2025 Top Sellers

As one of our Top 50 attendees told Jacqui, "Anyone can buy a good bottle of wine for \$100, but finding a good wine for \$25 is a treasure." These were some of the most popular among the beauties at Top 50:



Bishop's Peak (Talley) Chardonnay San Luis Obispo County 2023 \$24.00

Ready-to-go notes of ripe apples, nectarines and guava, leading to hints of allspice and creme caramel. Medium-bodied palate is juicy and refreshing with a silky texture, finishing with a spicy lift. A great value and a terrific house white. Drink 2025-2029.



Château Gassier 2023 Esprit Gassier Kosé \$25.00

Blend of syrah, grenache, cinsault, carignan, mourvèdre and clairette. Clear with a peach hue and salmon pink core. Nose of red berries leading to more intense aromas of blossoms, citrus fruits and dried mango. The crisp palate has notes of clementine and grapefruit lasting through the rich finish. Côtes de Provence, France.

IOP 50 2025 and a Summer of Exceptional Wines Continued



An overflow crowd attended The Wine Sellers' Top 50 2025.



Now that's how to enjoy Top 50!



Sampling the offerings of impeccable quality at Top 50.

A significant percentage of the wines in the shop come from the distributors represented at Top 50 this year –

AHD Vintners, Banville Wine Merchants, Great Lakes

Wine & Spirits, Imperial Beverage and Woodberry

(presenting the Wines of VinoVi & Co.).



Special guests at Top 50 2025 were Kim Johnson, a Director of National Accounts at Banville Wine Merchants, and Núria Garrote-i-Esteve, founder and owner of VinoVi & Co. Both were impressed by our clients' loyalty, interest, knowledge and friendliness. Above: Jacqui, Franco Antias, Woodberry Wines, and Núria Garrote-i-Esteve. Woodberry represents Núria in Michigan.

TOP 50 2025 Top Sellers

Continued



Viñedos y Bodega Pardevalles 'Albarín Blanco' \$20.00

100% Albarín Blanco, a grape which was down to its last eight vines in the world when winemaker Rafael Alonso found them on his estate. Fresh, rich, with notes of apricot, nectarine and citrus over a floral layer, with a dash of minerality. Brimming with aromatics of green herbs, blossoms and white fruits, finishing long with a bit of pepper. Castilla y León, Spain.



Capcanes 2023 la nit de les garnatxes, Slate \$22.00

100 % garnacha from Montsant, Spain. Ripe, fleshy red berry fruits of pomegranate, cherry, and wild raspberry with floral notes. Nice texture of mineral, balanced palate of red fruit with a very soft finish.



fl (REAT SUMMER for Wine Continues

Top 50 was almost immediately followed by a hectic and exhilarating July 4th weekend at the shop. A number of wines sold out. We have been restocking favorites and bringing in new wines, so visit soon. You may just find your latest favorite!

Tastings and stocking continue, with an eye towards autumn, winter and the holidays at The Wine Sellers. We feel supremely confident that our selections will meet and even exceed our clients' expectations. You will let us know!

——— Introducing! ———— New Wines at The Wine Sellers

We're always adding delicious, well-priced wines to our inventory at The Wine Sellers.

Any time you feel adventuresome, just stop in the shop and ask what's new.

These brilliant wines now at the shop made their debut at this year's Top 50:



Chateau Coupe-Roses Cuvée La Bastide 2023 \$23.00

Coupe-Roses is an organic estate in Languedoc. A beautiful blend of Grenache and Carignan, with bright red fruits and gentle tannins. Utterly delicious served slightly chilled.



Aia Vecchia Vermentino \$17.95

Vermentino is the star white grape variety of the Tuscan coast. Aia Vecchia blends in a small amount of Viognier to add an intriguing hint of tropicality. Lush orange blossoms on the palate with a creamy and round mouthfeel with bright acidity accompanied by hints of limestone and a slight earthiness. Lengthy finish. Dry and refreshing.



Seméli 2023 Agiorgtiko 'Jeast Red' \$18.00

From Greece, a top seller at Top 50. 90% Agiorgtiko, 10% Cabernet Sauvignon. Deep red color. Dense with intense aromas of fresh forest fruits, earth, strawberries and cherries. Silky and harmonious, and a long-balanced finish. Cellar temperature will reward.



Can Sumoi, 'La Rosa' \$28.00

Blend of two indigenous Catalan grape varieties: Sumoll and Xarello. Nose of red berries and basil. Light and juicy on palate with kiwi and red currant flavors. A production of only 2,500 cases.

Porch Wines

As summer wanes, we try to take every measure of enjoyment from the days that remain. There's still time to call family and friends, grab a bottle or two and meet on the porch, beach, boat or other favorite place to experience the sun setting on another glorious Michiana summer. Porch Wines are some of our best examples of light, refreshing wines that enhance the flavor of season.



Baca 2020 Zinfandel 'Home Base', Dry Creek Valley *\$26.00*

Bursting with pure flavors of blackberry and raspberry. Enticing layers of fennel, black pepper and candied orange rind add to the refined and mouthcoating palate. Classic Dry Creek Zinfandel finishes with a beautiful balance of power and fresh acidity.



Beronia 2021 Rioja Crianza \$21.00

Tempranillo, Garnacha and Mazuelo. Well-balanced red is animated by plum skin acidity, with a dark, minerally base underscoring crushed mulberry and blackberry fruit and herbed black olive notes, plus hints of vanilla and graphite. Light tannins define the finish. We often carry the Gran Reserva as well as the Rioja Crianza.



Albert Bichot Crémant de **Bourgogne Brut Réserve** *\$*29

Bubbly for the summer or whenever the mood strikes. Like a blanc de blanc at a value price. Fine bubbles, beautiful gold color. Nose has notes of lime and pink grapefruit, and white blossoms. Fresh and precise with beautiful length. Bichot demonstrates that Crémants are truly great wines!



Try a Sancerre

Sancerre is a fine example of Loire Valley's sauvignon blanc. Always a client favorite, we rotate offerings with prices that range between \$35 and \$65. A fun exercise is to sample sauvignon blanc from around the world. You will be surprised.

A WINE STAR AT THE WITE SELLERS: Catena Zapata 2020 Nicasia Vineyard Malbec

Catena is an iconic Argentinian producer lauded around the world. Their most prestigious (and highly allocated) bottlings are Catena Zapata. We are fortunate to have the 2020 Catena Zapata Nicasia Vineyard Malbec in the shop.

It's a dark violet Malbec. Ripe blackand-red currant, raspberries and an elegant touch of French oak are some of the aromas. Complex and

expressive palate, with a creamy violet flavor of ripe blueberries, cassis, vanilla and spice cake. Pairs well with roasted veal, shiitake mushrooms and beef tenderloin. Drink now through 2030.

Parker's Wine Advocate: 96 points. \$129.00



WINES TO WATCH



2022 Band of Vintners Cabernet Sauvignon Napa Valley \$47

The Band was formed in 2014, and is now led by Britt Nichols, Evyn Cameron and Des Echavarrie, with the goal of crafting varietals that embody the essence of Napa Valley. Sweet black fruit plus tobacco and clove notes that give serious depth and complexity. Long finish with notes of currant and Madagascar vanilla. Quality is tough to beat for the price!



Oak Jarm Vineyards 2023 Sauvignon Blanc \$23

Nose of peach and apricot with tropical notes of pineapple and passion fruit. Juicy and bright with notes of citrus/lime zest. Minerally dry finish that lingers. Wine Enthusiast Best Buy: 92 Points. Lodi, California.

For more immediate, time-sensitive news, follow The Wine Sellers on Facebook.



www.thewinesellersmichigan.com



Every day is 10-percent day! Buy one case (even mix or match), 10-percent off! 16409 B Red Arrow Hyw, Union Pier, Michigan 49129

The Wine Sellers is open Wednesday through Saturday from noon until 6:00 p.m., Sundays from 1:00 until 4:00 p.m. through Labor Day, fewer days afterwards by chance or appointment. Just to make sure, phone first at (269) 469-7566.

We accept American Express, VISA, Mastercard, Discover and Diners Club.

The Wine Sellers is wheelchair accessible.